

BUILDING PROFESSIONAL PARTNERSHIPS



Construction is challenging. Payment delays, labor shortages and red tape can make it a struggle to complete projects on time.

American Express is here to help. Our select partnerships can help you solve some of the most common problems construction professionals face. **We have the tools to help you succeed.**

FOUNDATIONAL CHALLENGES

UNPREDICTABLE WORKING CAPITAL

Slow pay and limited terms can **leave contractors to front labor and material costs.**¹

SOLUTION:

MATERIAL FINANCING FOR MORE PREDICTABLE CASH FLOW



Billd offers financial support to your customers. **With Billd you can:**



Help increase your customers' purchase potential by extending larger credit limits



Reduce the burden of chasing payments



Get paid for materials upfront, reducing wait time for payments



Stand out by offering terms up to 120 days

SKILLED LABOR SHORTAGES

As skilled labor becomes harder to find, construction companies must invest in training programs² — but traditional manuals often fail to engage digital natives.³

SOLUTION:

INTERACTIVE INSTRUCTION MANUALS FOR FAST TRAINING



BILT provides 3D interactive instructions with voice, text and animated guidance to help contractors train their workers efficiently. **With BILT you can:**



Transform paper instructions into user-friendly, digital product directions



Offer the convenience of touchscreen technology to enhance training



Streamline training materials to get things done right the first time



Offer flexibility and accessibility with the BILT mobile app and Apple Vision Pro

COMPLEX DOCUMENT MANAGEMENT

The construction industry has a uniquely confusing payment process, and everyone wants to hold onto their money as long as they can.⁴ **Manual processes can add to delays.**

SOLUTION:

LIEN RIGHTS MANAGEMENT FOR FAST PAYMENTS



LEVELSET

Levelset helps you manage documents across the construction payment chain for smooth lien rights processes. **With Levelset you can:**



Simplify processes with automatic lien deadline tracking and stakeholder verification



Make the right decisions with payment risk alerts on jobs and contractors



Simplify your notice process to spend more time nurturing customer relationships



Standardize your lien rights process to scale with confidence

THE AMEX PARTNERSHIP TOOLKIT

No matter what your challenge, we can connect you to the right tools to solve it.

[Explore American Express partnerships](#)

SOURCES

¹2024 National Subcontractor Market Report, Billd, 2024, page 10.

²2024 National Subcontractor Market Report, Billd, 2024, page 8.

³Technical Training in 2024: Trends, Challenges and Insights to Help You Get Ahead, BILT, 2024, page 1.

⁴Getting Paid in Construction: Everything Businesses Need to Do to Get Paid on Time, Every Time, LevelSet, March 29, 2023.



DON'T do business WITHOUT IT™