From Check-in to Check-out, Here's How to Deal with Disputes



Checklist for hotels and hospitality businesses



RESERVATIONS

- **Be upfront** with your customers about rates, costs, fees, and policies.
- Always send a confirmation with dates, time, policies (cancellation/no show) and prices during booking.
- Get all of the Cardmember's billing information and verify their identity.
- Use of our fraud protection tool Safekey for online reservations.
- Advise the Cardmember of the hotel's cancellation policy and, if the Cardmember fails to cancel in accordance with the policy, the hotel may charge one night's stay.



- Verify the name of the guest and ensure that the name on the room folio or the guest under the folio matches the name on the card.
- Have the customer sign a registration document that clearly states the length of the stay, payment method, early/ late check-out policy, incidental charges, etc.
- Authorise, preferably by dipping the card for the expected total of the stay.
- Submit all Mobile Check-In charges under the "Card not Present" and "Cardmember not Present" codes.



- Make sure to document the Cardmember for Group, Event, and 3rd Party Billing, as well as any other individual who will be charged, and have the Cardmember sign the agreement.
- Do not use the card to bill damages, losses, penalties or fines. Have the Cardmember sign a separate charge invoice for the damages and submit as a separate transaction.
- Charge courtesy fees upfront (e.g. pet fees) and openly disclose these fees to avoid disputes.

GENERAL TIPS FOR AMERICAN EXPRESS DISPUTES

- Always respond to American Express by the reply by date.
- Provide American Express with all requested documentation and any additional relevant information.
- Completely address the dispute reason in your written response.